



Brutawit Dawit Abdi

Even though Brutawit Dawit Abdi is a banker by profession, she has worked in other industries as well. She best describes herself as an innovative individual who is armed with cultural and political sensitivity; making her proficient in inter-personal skills and business relationships.

Her particular strength can be easily summarized as follows:

- **Program Management/Staff Leadership:** Management of operations, strategic planning, business
- **Project Implementation, Strategic Planning and Visioning, Innovation, Partnership Development**
- **Planning, management counseling, management development course**
- **Financial Management:** Project feasibility/financing studies, budgeting, financial tracking
- **Human Resources/Capacity-building:** Staff selection and recruitment, negotiation of salary scales and benefits, preparation of training materials for personnel.
- **Conference Organization:** Preparation of agenda, selection of keynote speakers, identification of conference facilities and services
- **Agribusiness Management:** Over ten years managing my own 54-hectare farm,

Brutawit's career started in the US within the banking industry. After working for the World Bank for over six years, she joined the American Bankers Association as Senior Economist. She also worked in Bahrain as Senior Consultant at Coopers & Lybrand International (now known as PricewaterhouseCoopers).

She moved back from her hometown of Maryland after thirty-one years. Brutawit, a member of Ethiopia's diaspora, with extensive experience in the banking sector, livelihoods and economic development, spent over 10 years serving as President and CEO of three private commercial banks in Ethiopia (Zemen Bank, Wegagen Bank and Abyssinia Bank).

She provided training to NBE staff as well as to public and private bank staff on issues related to credit, leasing and customer service. Consulted African Development Bank and Finance Bank Zambia.

Brutawit's extensive finance qualifications are combined by her tenure as Country Representative and Chief of Party for ACIDI/VOCA Ethiopia where she managed the organization's Livelihoods and Business Development Services projects.

Brutawit belongs to professional associations; such as, a member of the US National Association of Business Economists and African Women Agricultural Network (AWAN). She served as a Board member of the Ethiopian Women Exporters Association, Ghandi 2020, Great Run Ethiopia, as Ex-President of the Ethiopian Professional and Business Women's Association and as Chairwoman of Sky Bus, SC.

Brutawit holds an MBA degree in Applied Economics and International Trade; and a BS Degree in Management and International Trade.